

September 28, 2023

TO OUR VALUED CUSTOMERS:

We are pleased to announce that DSC Office Systems has merged with Waltz Business Solutions, a family-owned independent document imaging and solutions company with a longstanding reputation for quality products and stellar customer service. We selected Waltz Business Solutions for this merger because of their strong commitment to clients and continuous innovation. The decision was influenced by our long-standing personal relationships with their executive team, spanning multiple generations. DSC's merger with Waltz is a natural fit due to their shared culture and values, unique operational efficiencies, and the fact that they mirror DSC in our customer-first approach.

WHO IS WALTZ BUSINESS SOLUTIONS?

Waltz was founded in 1892 and started supplying typewriters to businesses. The Jehn family acquired Waltz in the 60's and has continued operating under the family's guidance to this day. Waltz is headquartered in Crestview Hills, KY, and is known throughout Greater Cincinnati for its top-notch service and long-tenured clients. Waltz is technology-driven and people-focused, offering a wealth of resources beyond what other dealers offer in our industry. Alongside Kyocera printers, Waltz offers a variety of additional business solutions, including document scanning, destruction, workflow software, and collaboration tools.

WHAT DOES THIS MEAN FOR YOU?

DSC's customers will not only reap the benefits of Waltz's incredible customer service team but will also have the advantage of choosing from a wider variety of best-in-class products and software solutions. Our DSC staff will now join forces with Waltz Business Solutions as one cohesive unit, so you will continue to be serviced by the same team that serviced your account prior to the merger. Our two companies have emerged stronger than ever with DSC's ownership and executive team now leading the organization alongside that of Waltz.

WHAT'S NEXT?

Over the next several weeks, DSC will transition from its current accounting system to the Waltz Business Solutions operating system. While your primary points of contact in sales and customer support will remain the same, invoices and some payment remittance addresses will eventually change.

If you have sales or account management questions, please contact Brady Bosse at 513-821-1199. If you have service-related questions, please contact Tammy Tracy at 859-426-4000 and choose option 8 or email service@waltzbusiness.com.

We are committed to ensuring our valued customers a smooth and easy transition.

Brandon Meek, CEO

Brady Bosse, VP of Sales

Matt Jehn, Executive VP

Josh Jehn, CFO